



HIGHER LEARNING INC.
ANNUAL REPORT
DECEMBER 31, 2015

Evolution



Over the past seven years, I've watched our students grow and change right before my eyes. Along with them, Higher Learning, Inc. has also evolved. In 2014, we delivered our last year of direct programming; 2015 marks our first year of grant making!

One of the many great things about Higher Learning was that it provided quality educational programming that *everyone* could afford. Although we no longer offer that service, we continue to help our students access opportunities through our new grant making program.



Higher Learning students can now apply for a grant to help offset the cost of other camps and programs. We also support our alumni who need help with the costs of college, career, or other post-high school related development activities.

In addition, although Higher Learning students and alums get first priority, applicants need not have participated in Higher Learning to be eligible for support.

This year's first grant recipients were a wonderful mixture of both students and alumni. We covered college fees and extra expenses, the cost for students to attend Common Ground on Hill's *Traditions Weeks* (up to two weeks of artistic and creative courses and performances), and tuition to attend a two week residential High School Drama Institute at Catholic University in D.C.

In total, we awarded \$3,415 in grants to our students and alums for enrichment purposes. We thank our supporters for making these opportunities available to our students!

Respectfully,

Dr. Roxanna Harlow
Founder and Executive Director

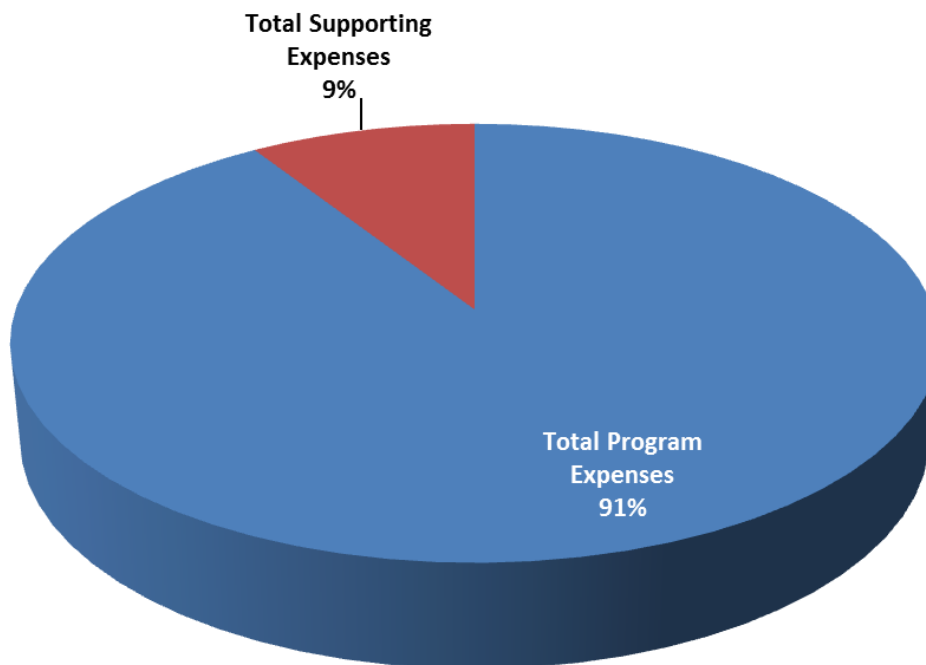
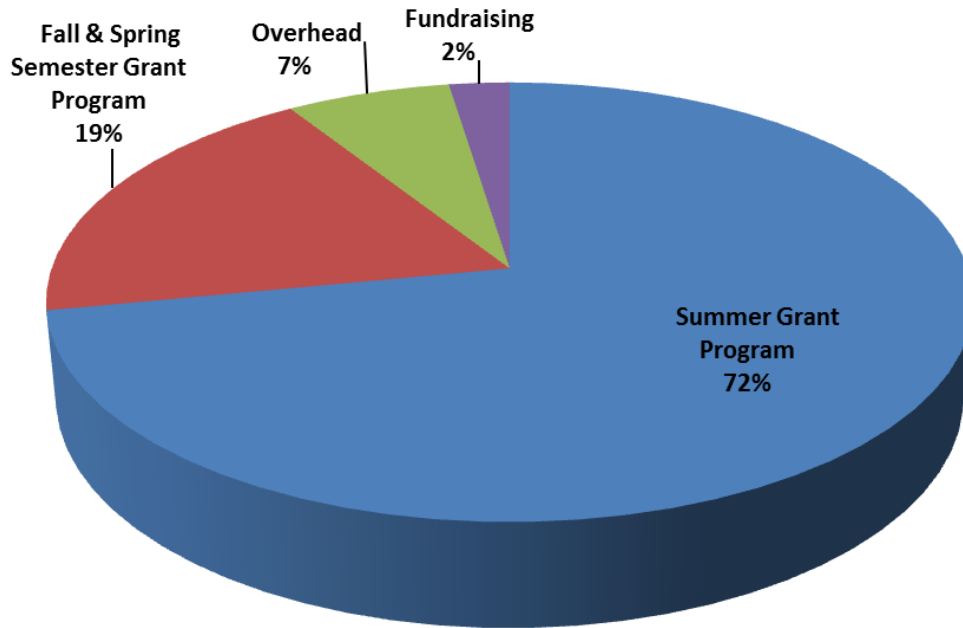
Student and Parent Comments 2015

- “Dr. Harlow thank you SOO much for this opportunity to spend time with people like me [at the High School Drama Institute]...We had so many adventures and new learning experiences. I still keep in contact with the other students...This whole experience is something I wish to bring back to my school to help expand and challenge our skills.” – Cashannah, Student
- “My Common Ground experience this year was fun and educational as always!” -- Ryan, Alumnus
- “My experience at Common Ground was very exciting and beneficial...In all of those classes I learned about different cultures and themes from different places in the world.” –Kevin, Student
- “I REALLY miss hearing what ‘Dr. Harlow said...’ I am hoping that we have a reunion soon.” –Casina Rice, parent
- “I feel like all the experiences and memories with you and Higher Learning through the years has really shaped me as a person and broadened my horizons as a citizen of the world and our community at large... I’ve learned to be a critically thinking member of society.” –Mischka, alumna



Where your money goes - 2015

91% of all donations go directly to programming costs



Financial Statements

**HIGHER LEARNING, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2015**

ASSETS	TOTAL
Current Assets	
Cash	\$ 3,090
Total Assets*	\$ 3,090
 LIABILITIES AND NET ASSETS	
Total Liabilities	\$ -
Total Net Assets**	\$ 3,090
 Total Liabilities and Net Assets	 \$ 3,090

*Higher Learning has no fixed assets

**Higher Learning has no restricted net assets



HIGHER LEARNING, INC.
STATEMENT OF ACTIVITIES
FISCAL YEAR ENDING DECEMBER 31, 2015

REVENUE	TOTAL
Revenue	
Contributions from Individuals	\$ 2,391
TOTAL REVENUE	\$ 2,391
EXPENSES	
Program Expenses	
Summer Grant Program	\$ 3,351
Fall & Spring Semester Grant Program	\$ 882
<i>Total Program Expenses</i>	\$ 4,234
Supporting Expenses	
Overhead	\$ 310
Fundraising	\$ 104
<i>Total Supporting Expenses</i>	\$ 424
TOTAL EXPENSES	\$ 4,648
CHANGE IN NET ASSETS	\$ (2,257)
Net Assets at Beginning of Year	\$ 5,347
Net Assets at End of Year	\$ 3,090

HIGHER LEARNING, INC
STATEMENT OF FUNCTIONAL EXPENSES
FISCAL YEAR ENDING DECEMBER 31, 2015

Expense Category	Summer Grant Program	Fall/Spring Grant Program	Grant Program Total	Overhead	Fundraising	Total
Salaries and Benefits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
R&D	\$ -	\$ -	\$ -	\$ 180	\$ -	\$ 180
Supplies	\$ 3.72	\$ 260	\$ 264	\$ 7.41	\$ -	\$ 271
Equipment and Software	\$ -	\$ -	\$ -	\$ 15	\$ -	\$ 15
Telephone	\$ 173	\$ 238	\$ 411	\$ -	\$ -	\$ 411
Rental	\$ -	\$ -	\$ -	\$ 80	\$ -	\$ 80
Grant Awards	\$ 3,115	\$ 300	\$ 3,415	\$ -	\$ -	\$ 3,415
Online Hosting	\$ 60	\$ 84	\$ 144	\$ 27	\$ 104	\$ 285
TOTAL EXPENSES	\$ 3,351	\$ 882	\$ 4,234	\$ 310	\$ 104	\$ 4,658



2015 Board of Directors

Kerry P. Gray, Chairman
Roxanna Harlow, Secretary and Treasurer
Theresa Todd
Chez Clemmons



Donors and Supporters 2015

When Higher Learning, Inc. initially transitioned out of direct service, we asked our supporters to re-direct their donations to other causes. Our original intent was to use our remaining revenue to distribute grants for one summer. However, supporters continued to donate, and we are grateful for the opportunity to continue offering grant support to our students for another year!

Higher Learning Inc sincerely thanks the following people for their donations and support. Also, though not listed here, we also thank all of our donors throughout the years as well as those who continue to give moral support!

2015 Donors

Dianna Coleman
Kerry Gray
Rand and Jean Harlow
Renet Harlow
Akil Khalfani
Bill and Becky Powel
Greta and Richard Pringle
Patricia Todd
Theresa Todd
Sandy and Wilbur Wright
United Way Donors



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